

**Toward pro-environmental performance in the hospitality industry:
Empirical evidence on the mediating and interaction analysis**

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1 **Toward pro-environmental performance in the hospitality industry:**

2 **Empirical evidence on the mediating and interaction analysis**

3 4 **Abstract**

5 Informed by the social exchange, environmental identity, and value-belief-norm theories, this
6 study is the first to examine the mediating and interaction mechanisms of green human
7 resource management (HRM) practices, connectedness to nature, and conscientiousness on
8 employees' pro-environmental performance (P-EP) in the context of hospitality in
9 Kazakhstan (Almaty), Central Asia. The data were collected from 220 employees of four-
10 and five-star hotels. Reliability, construct validity, and the proposed hypotheses were tested
11 using AMOS 26.0. The results reveal that green HRM positively affects two types of
12 employees' P-EP: task-related and proactive. The findings also confirm the mediating role of
13 connectedness to nature in the relationship between green HRM and employees' task and
14 proactive P-EP. Furthermore, interaction analyses show that conscientiousness strengthens
15 the impact of green HRM on employees' proactive P-EP. The managerial takeaways of this
16 study will help to embed and implement green philosophy and environmentally friendly
17 practices in the hospitality industry.

18 **Keywords:** Green HRM, pro-environmental performance, connectedness to nature,
19 conscientiousness, hotels.

20

21 **Introduction**

22 The hospitality industry contributes significantly to the innovation and economic and social
23 development of destinations and countries. However, there is an ongoing debate with regard
24 to its impact on the environment (e.g., greenhouse gas emissions and high water and energy
25 consumption) (Fatoki, 2019). The growing demand from customers, employees, and
26 governments for eco-friendly behaviors has encouraged hospitality sectors worldwide to
27 redesign their structure and organizational culture toward an increasingly environmentally-
28 friendly system (Fatoki, 2019; Barber, Kim, & Barth, 2014; Kim, Barber, & Kim, 2019). In
29 this regard, green training programs and information resources provide a platform for
30 improving the environmental behavior of employees in the organization (Kim et al., 2019). In
31 particular, some scholars believe that the effectiveness of employees' P-EP strongly depends
32 on green HRM and employees' desire toward green behaviors in organizations (Chaudhary,
33 2020; Singh, Del Giudice, Chierici, & Graziano, 2020). Green HRM refers to the inclusion of
34 environmental objectives within HRM policies, practices, and activities, with the aim of
35 achieving significant advancement in individuals' and organizations' environmental-related
36 actions and outcomes (Ababneh, 2021; Kramar, 2014).

37 Despite the attention paid by researchers in the past decade to environmental studies, still
38 more research is needed on green HRM and environmental performance, particularly in the
39 hospitality industry, to provide additional theoretical and practical contributions. In
40 particular, scholars such as Peng, Lee, and Lu (2020) and Pham, Thanh, Tučková, and Thuy
41 (2020) call for further research in this area. More specifically, Cabral and Jabbour (2020) and
42 Yong et al. (2020) acknowledge the importance of further research examining the
43 relationship between green HRM and environmental performance for organizational
44 sustainability and for society as a whole. Chaudhary (2020) asserted that studies on how

45 green HRM shapes green performance are incomplete without considering underlying
46 processes, such as mediation and moderation mechanisms. In addition, Pham, Tučková, and
47 Jabbour (2019) emphasized the lack of in-depth research on the relationships between green
48 HRM practices and existing factors, such as employees' green performance, green human
49 capital, green attitudes, the roles of intermediaries, and interactions among green HRM
50 practices in the organizational performance.

51 Given the recent calls (see Chaudhary, 2020; Kim et al., 2019; Pham et al., 2020; Pham et al.,
52 2019) for further research into green practices, environmental training, and the underlying
53 process of shaping environmental behavior and improving employees' sustainable behavior
54 in the hospitality industry, this research aims to evaluate the process by which green HRM
55 impacts task-related and proactive P-EP through increasing connectedness to nature among
56 hotel employees. Connectedness to nature refers to an individual's relationship with, and the
57 degree to which they connect to, the environment (Schultz, 2002). In this regard, it is argued
58 that people with green mindfulness have a strong connection to nature, are aware of
59 environmental issues, and are therefore less likely to harm the environment (Barbaro &
60 Pickett, 2016; Dharmesti, Merrilees, & Winata, 2020). In this study, the authors aim to apply
61 previous research on green HRM and connectedness to nature to develop a mediation model
62 by which to better understand the psychological processes that encourage employees to
63 engage in pro-environmental behavior.

64 In addition, Ababneh (2021), Chan and Hsu (2016), and Pham, Hoang, and Phan (2020) call
65 for more research into hotel employees' psychological traits and motivation toward eco-
66 friendly behaviors, and how they could be supported to engage in such behaviors.
67 Particularly, these authors stress the need for further research on the role of moderators and
68 their interaction with green HRM on environmental activities in the organization (Ababneh,
69 2021). With regard to personality traits, extant results show that conscientiousness, as a

70 psychological personal trait, tends to influence individuals' environmental behavior (Zhang,
71 Wu, & Rasheed, 2020). Conscientiousness refers to individuals' sense of responsibility
72 regarding their ability to perform specific work to minimize environmental degradation and
73 damage (Pavalache-Ilie & Cazan, 2018). A correlation between conscientiousness and
74 environmental outcomes, such as environmental performance and waste management, has
75 been found in recent studies (Pavalache-Ilie & Cazan, 2018; Zhang et al., 2020). The authors
76 of the present study thus believe that conscientious employees who show self-discipline, act
77 dutifully, and strive for achievement may also have greater desire to feel connected to nature
78 and deeper engagement in pro-environmental actions under green HRM in the organization.
79 Accordingly, the present study investigates the interaction effect of green HRM and
80 conscientiousness on employee task-related and proactive P-EP in the hotel industry.

81 Based on the above discussion, this study aims to contribute to the knowledge of
82 environmental attitudes and performance by building on research that examines employees'
83 pro-environmental behaviors through the lens of green HRM, connectedness to nature, and
84 conscientiousness (Kim et al., 2019). The study aims to enhance understanding of how
85 implementing green HRM practices enhances P-EP via employees' levels of connectedness
86 to nature based on social exchange and environmental identity theory (Rezapouraghdam,
87 Alipour, & Darvishmotevali, 2018). In addition, this research empirically examines
88 conscientiousness as a psychological lever to strengthen the relationship between green HRM
89 and the P-EP of employees. Value–belief–norms theory sheds light on the social and
90 psychological interactions that employees experience when engaging in environmental
91 activities. The aim of this study is to highlight individual and institutional factors and their
92 interaction in the organization as determinants of P-EP (Pham et al., 2019).

93 Despite the importance of the complexity of employees' environmental behavior, this study
94 is, to the best of the researcher's knowledge, the first to investigate a mediating process and a
95 moderating mechanism between green HRM practices, personal traits, and employees'
96 environmental behaviors in the context of hospitality in Kazakhstan (Almaty), Central Asia
97 (Chaudhary, 2020). Such environmental studies are needed in developing economies to
98 minimize environmental damage and institutionalize a culture of environmental protection
99 within various industries, especially the hotel industry.

100 The results provide a comprehensive overview of previous relevant findings and expand the
101 knowledge about green behavior determination. Practically, the results will broaden the
102 horizons of regional companies on environmental issues and raise awareness of global
103 concerns about environmental sustainability.

104 **Theoretical Framework**

105 The research model depicts a structural analysis of the relationship among green HRM,
106 connectedness to nature, conscientiousness, and P-EP in the hospitality industry, as shown in
107 Fig. 1. The relationships among the study constructs are supported based on three theories:
108 social exchange theory, environmental identity theory, and value–belief–norms theory.

109 *Social Exchange Theory*

110 Social exchange theory proposed a potentially helpful approach to understanding, predicting,
111 and changing attitudes and behaviors about nature (Paillé, Boiral, & Chen, 2013). This theory
112 has often been used to explain human interactions, especially those in which individuals seek
113 to gain something from a relationship. The approach emphasizes that relationships must be
114 valuable and reciprocal in order to be sustainable, helping us to understand why and how
115 reciprocity between an organization and its employees makes it necessary to perform on the
116 job in ways that favor the environment (Paillé, Mejía-Morelos, Marché-Paillé, Chen, & Chen,
117 2016). It has been suggested that social support, including organizational actions of human
118 resources toward employees to motivate them to achieve a particular type of performance
119 (e.g., P-EP), is an essential input for social exchange between the organization and its
120 employees (Paillé et al., 2016).

121 *Environmental Identity Theory*

122 To predict individuals' behavior, the identities that claim and the meanings associated with
123 these identities must be examined (Stets & Burke, 2000). The theory of environmental
124 identity (Clayton, 2003) proposes that an environmental identity is a part of how individuals
125 form their self-concept. Environmental identity is defined as a feeling of connectedness to
126 part of the inhuman natural environment, based on history, emotional attachment, and/or

127 something similar that affects how people perceive and act toward the world. It emphasizes
128 the belief that the environment is vital to all of us and is a significant part of who we are.
129 According to environmental identity theory, individuals choose to enact environmental
130 behaviors when these types of behaviors are in line with the meaning they ascribe to their
131 identity. If people identify themselves as being part of the environment and feel more
132 connected to nature, then it is very likely that they will show more environmental behaviors
133 (Stets & Biga, 2003). The authors employ this theory to explain the mediation analysis in this
134 study since, according to this theory, it can be claimed that green HRM training increases
135 individuals' self-awareness concerning the environment and leads them to be more connected
136 to the environment and nature, which ultimately tends to lead to green behaviors.

137 *Value–Belief–Norms Theory*

138 The value–belief–norms (VBN) theory (Stern, Dietz, Abel, Guagnano, & Kalof, 1999)
139 explains the influence of human values and beliefs on behavior in an environmentalist
140 context. In particular, the theory tries to explain the relationship between individuals' values,
141 beliefs, and norms and their behaviors along a causal chain (Stern, 2000). In the discussion of
142 organizational performance, significant emphasis has been placed on the role of individuals'
143 characteristics, their beliefs, and their norms. According to the VBN theory of
144 environmentalism, pro-environmental beliefs and personal norms affect pro-environmental
145 behavior (Stern, 2000). Of all the variables in the VBN model, personal norms are the most
146 popular predictors of PEB in different sectors (Ghazali, Nguyen, Mutum, & Yap, 2019).
147 Because there is a strong relationship between personality traits and individuals' norms and
148 values (Parks-Leduc, Feldman, & Bardi, 2015), this theory is used here to explain the
149 moderating relationship between the study variables.

150

151 **Conceptual Framework**

152 *Literature review*

153 *Green Human Resource Management*

154 The functions of green HRM are similar to those of traditional HRM but with an additional
155 “green bend” (Renwick, Redman, & Maguire, 2013). Green HRM is a term that has been
156 interpreted in different ways. One of these interpretations is that green HRM involves HRM
157 activities to increase environmental benefits (Kramar, 2014). Green HRM focuses on
158 supporting the company’s environmental goals, which can be achieved by planning and
159 implementing HRM practices and policies and promoting employees’ attitudes toward
160 environmentally friendly behavior (Ren, Tang, & Jackson, 2018). The green HRM method is
161 considered the best way to help organizations implement environmentally friendly programs,
162 especially by creating green employees who can assess environmental problems in the
163 organization’s activities.

164 Green HRM has been explained as the philosophies, practices, and policies of HRM that help
165 sustain business and prevent damage from anti-environmental activities in the organization
166 (Yusoff, Nejati, Kee, & Amran, 2018). Green HRM focuses on employee training that
167 promotes green practices and increases employees’ environmental awareness, environmental
168 efficiency, environmental involvement, and environmental performance. The various green
169 HRM actions aim to strengthen environmental goals, develop an environmentally friendly
170 workforce, and maintain a commitment to environmental sustainability (Kim, Kim, Choi, &
171 Phetvaroon, 2019). Green HRM involves functions such as hiring employees with
172 environmental awareness or training existing employees to become green employees to
173 achieve the organization’s environmental goals (Opatha & Arulrajah, 2014). It is an
174 organizational practice directed toward creating and controlling policies that regulate the

175 relationship of the organization's employees with its green goals (Yong, Yusliza, Ramayah,
176 & Fawehinmi, 2019). Green HRM is a relatively new approach, and it can help complement
177 human resource functions such as recruitment and selection, motivation, training and
178 development, evaluation, and reward (Jiang, Lepak, Hu, & Baer, 2012). According to
179 Renwick et al. (2013), green HRM's primary strategy is investing in people concerned about
180 environmental issues. The environmental scholars Opatha and Arulrajah (2014) claimed that
181 the four prominent roles of green HRM are conservationist, preservationist, non-polluter, and
182 maker of the organization. In addition, green HRM means motivating employees by
183 introducing a reward system that can help evaluate their environmentally friendly individual
184 performance. It includes staff empowerment to allow employees to participate in
185 organizational environmental processes and create an environmentally friendly organizational
186 culture (Kim et al., 2019).

187 *Pro-environmental Behaviour*

188 The employee green behavior concept plays an essential role in an organization's
189 environmental sustainability, as it transforms the company's strategic sustainability policy
190 into actions (Galpin & Whittington, 2012). Stern (2000) describes employees' environmental
191 behavior in terms of activities to reduce the negative consequences of people's actions, such
192 as waste minimization, recycling, and water- and energy-saving. P-EB has been described as
193 a specific type of measurable employee behavior or performance that positively impacts on
194 the environment (Unsworth, Dmitrieva, & Adriasola, 2013). Employees can be
195 environmentally friendly while performing their assigned tasks. They can also make broader
196 "greener" changes to their workplace policies with the organization's support (Ramus &
197 Steger, 2000). Green employee behavior is essential in helping protect the environment, and
198 it significantly contributes to corporate social responsibility (Cabral & Jabbour, 2020).

199 P-EP can be categorized as task-related or proactive. Task-related P-EP is behavior that the
200 organization formally requires according to the framework that defines behavior, such as
201 resource conservation (Norton, Zacher, & Ashkanasy, 2014). It requires employees'
202 necessary work tasks to be fulfilled in an environmentally friendly manner; hence, special
203 attention is placed on the extent to which employees implement their main organizational
204 duties in ways that contribute to the conservation of natural resources and environmental
205 protection (Bissing-Olson, Iyer, Fielding, & Zacher, 2013). For instance, a hotel receptionist
206 printing a report draft in double-sided (rather than single-sided) format shows high task-
207 related P-EP. On the other hand, proactive P-EP is a performance that exceeds what is
208 expected to ensure environmental sustainability, and that takes place outside the
209 organizational framework; it involves personal initiative (Norton et al., 2014). The concept of
210 proactive P-EP refers to how employees take the initiative in green behaviors beyond their
211 required job responsibilities (Frese & Fay, 2001). Proactive behavior implies a self-dependent
212 and active approach to work, such as offering recommendations, making changes, identifying
213 problems, and finding creative solutions to potential issues and failures to improve existing
214 organizational processes (Frese & Fay, 2001). Proactive behavior can also be characterized as
215 supportive behavior aimed at protecting the environment and carried out mainly for the
216 benefit of society (Griskevicius, Tybur, & Van den Bergh, 2010). An example of high
217 proactive P-EP would be installing new trash bins next to workstations to encourage hotel
218 employees to contribute to the recycling of paper or plastic (Bissing-Olson et al., 2013).

219 Bissing-Olson et al. (2013) emphasized that daily task-related and daily proactive pro-
220 environmental forms of workplace behavior are different but related. Although the two
221 categories of P-EP are similar, it is important to note that they differ in the contexts in which
222 they are used. Proactive P-EP goes beyond ordinary employee tasks and involves more
223 proactive and self-sufficient techniques for solving environmental problems in the workplace.

224 Task-related behavior occurs only within the organizational responsibilities assigned to
225 employees (Bissing-Olson et al., 2013; Francoeur, Paillé, Yuriev, & Boiral, 2019).

226 *Connectedness to Nature*

227 The term “connectedness to nature” is frequently used to describe the enduring relationship
228 between individuals and nature, including the individuals’ emotions, attitudes, and behaviors.
229 According to Schultz (2002), connectedness to nature is “the extent to which an individual
230 includes nature within his/her cognitive representation of self” (p. 67). Connectedness to
231 nature can also be described as the trait of individuals that makes them feel emotionally
232 connected to the natural world (Mayer & Frantz, 2004). Zylstra, Knight, Esler, and Le
233 Grange (2014) defined connection to nature as a sustainable state that includes cognitive,
234 emotional, and empirical attributes of the environment, which are achieved through attitudes,
235 persistent environmental behaviors, and sustainable awareness of the interrelationship
236 between self and the rest of nature. Nisbet, Zelenski, and Murphy (2009) defined the term
237 connectedness to nature as the connection between humans and other living beings, which
238 includes a love of nature, enjoyment of it, and an understanding of the importance of all
239 aspects of nature, even those that are not aesthetically pleasing. Environmental research has
240 shown that individuals who are more in touch with nature exhibit more positive behaviors
241 toward the environment, wildlife, and natural habitats.

242 *Conscientiousness*

243 In the discussion of organizational performance, significant emphasis has been placed on the
244 role of personal character traits (Kotler, Bowen, Makens, & Baloglu, 2017). Engagement in
245 pro-environmental behaviors is closely related to employees’ environmental attitudes, values,
246 beliefs, and norms (Li, Zhao, Ma, Shao, & Zhang, 2019; Peng, Lee, & Lu, 2020). Peng et al.

247 (2020) have argued that the success of organizations in showing pro-environmental behavior
248 is inseparable from the presence of environmentally oriented individual employees. Recent
249 studies have considered the individual personal characteristics that make a significant
250 contribution to the development of an organization's green goals (Dhanbad, 2017; Pavalache-
251 Ilie & Cazan, 2018; Yu & Yu, 2017).

252 Conscientiousness, which is one of the big five personality traits, is the focus of the present
253 study. Relative to the other four traits, conscientiousness has been described as the most
254 reliable predictor of all occupations that assess employee job performance (Schmidt & Ryan,
255 1993). Conscientious people are reliable, responsible, organized, disciplined, and very
256 orderly and precise in their work. Employees with this personality trait are very loyal to the
257 organization in which they work, because they are with, rather than sit on the edges of, the
258 organization (Farrukh, Ying, & Mansori, 2017). Conscientiousness includes responsibility,
259 scrupulousness in work, discipline, and self-control, as well as organizing skills. People with
260 high levels of conscientiousness think before they act and try to follow the rules seriously
261 (Gerber et al., 2011). In addition, conscientious employees are more trustworthy and stable,
262 thanks to their extra work effort, and try to increase the efficiency of their organization
263 (Terrier, Kim, & Fernandez, 2016). It has been shown that conscientious workers seek to
264 build lasting relationships with the organizations they work at, as they are highly committed
265 (Obeid, Salleh, & Nor, 2017). A highly conscientious individual is likely to achieve more in
266 professional fields than others, and will be focused, accurate, and coherent in their
267 performance (Hassan, Akhtar, & Yılmaz, 2016). Given these, it can be assumed that if a hotel
268 is inclined to pay attention to the environment, conscientious employees support the
269 organization's "green" standards more than other employees do because they are loyal and
270 follow organizational initiatives. Conscientious workers take the concept of green more

271 seriously than other workers (Dhanbad, 2017) and are therefore a very critical variable for
272 environmental studies.

273 *Hypothesis Development*

274 *Direct and Mediation hypothesis*

275 The present study applies social exchange theory to provide a fresh perspective on the
276 relationship between green HRM and P-EP. According to social exchange theory (Emerson,
277 1976), if employees perceive support for and benefits of green practices, they are likely to
278 participate voluntarily in green activities (Paillé & Meija-Morelos, 2019; Pham et al., 2019).
279 Typically, social exchange theory is used to clarify the application of HRM policies and
280 practices to employees' mutual behaviors (Pham et al., 2020). Through the lens of P-EP, task-
281 related and proactive P-EP – representing two reciprocal types of employee behavior – have
282 become an active area of research in green HRM studies (Chaudhary, 2020; Tian, Zhang, &
283 Li, 2020; Zhang, Luo, Zhang, & Zhao, 2019). Findings have indicated that green HRM
284 practices affect both task-related and voluntary green behaviors indirectly (Zhang et al.,
285 2019) and affect in-role green behavior both directly and indirectly. However, these practices
286 indirectly affect extra-role behavior (Dumont, Shen, & Deng, 2017). In this way, it can be
287 proposed that green HRM improves employees' green behavior in the workplace and leads to
288 task-related and proactive P-EP; thus, this study addresses the following hypothesis:

289 ***H1a:*** *Green HRM has a positive effect on hotel employees' task-related P-EP.*

290 ***H1b:*** *Green HRM has a positive effect on hotel employees' proactive P-EP.*

291

292 Besides examining the magnitude of the green HRM–P-EP relationship, the causal
293 mechanisms that might underpin that relationship have been this study's focus. Using a
294 variety of methodologies and measures, researchers have shown that connectedness to nature
295 leads to many desirable outcomes, such as belief in climate change (Wang, Geng, Schultz, &

296 Zhou, 2019), ecological behavior (Yang, Hu, Jing, & Nguyen, 2018), and pro-environmental
297 behaviors (Krettenauer, Wang, Jia, & Yao, 2020; Liu, Geng, Ye, & Zhou, 2019). The theory
298 of environmental identity developed by Clayton (2003) emphasizes the interconnected
299 aspects of the relationship between humans and nature. In particular, contact with nature (or
300 some elements of nature) can create a sense of belonging to or being part of it. This, in turn,
301 can lead to the development of a relationship between the individual and nature, which can
302 also affect the behavior associated with maintaining that relationship; for example,
303 volunteering in wildlife conservation organizations or demonstrating environmentally
304 friendly behaviors (Clayton, 2003).

305 It has been argued that in order for individuals to feel responsible for the environment and
306 take environmentally friendly actions, they must be in touch with nature and feel connected
307 to nature as a simple and plain member of their environment (Frantz & Mayer, 2014). Green
308 HRM practices enhance employees' environmental awareness of, motivation toward, and
309 involvement in green activities, which is assumed to increase employees' connectedness to
310 nature and green goals.

311 Rezapouraghdam et al. (2018) demonstrated the significant mediating role of connectedness
312 to nature between the causal relationship of workplace spirituality and employees' pro-
313 environmental behavior (organizational citizenship behaviour for the environment) in the
314 hospitality industry. They stated that connectedness to nature, as an emerging concept in the
315 hospitality industry, is a strong cognitive and effective predictor of pro-environmental
316 behavior. In another study, researchers investigated the mediating role of connectedness with
317 nature for pro-environmental behavior (Krettenauer et al., 2020). They asserted that effective
318 promotion of pro-environmental behavior among individuals should target culturally specific
319 mechanisms, such as connectedness with nature, which indicates the significant role of this

320 variable. Given these, it can be assumed that a relationship with nature may motivate
321 employees to show discretionary behavior such as proactive P-EP in addition to task-related
322 P-EP. In this regard, understanding the causal mechanisms through which connectedness to
323 nature mediates the green HRM and P-EP relationship is important for theory development
324 and practice. Therefore:

325 ***H2a: Connectedness to nature mediates the impact of green HRM on task-related P-EP.***

326 ***H2b: Connectedness to nature mediates the impact of green HRM on proactive P-EP.***

327 *Moderation hypothesis*

328 VBN theory provides the basis for research on regulatory factors that contribute to
329 sustainable environmental behaviors and attitudes (Stern et al., 1999; Stern, 2000).
330 Individuals' choices with respect to their activities to protect the environment can be
331 determined by personal norms, namely, an inner sense of commitment to act in a particular
332 manner. VBN theory states that green behavior is more likely to occur when there is a causal
333 chain of variables of values, beliefs, and norms, all of which influence the behavior of
334 organizational employees (Ghazali, Nguyen, Mutum, & Yap, 2019). Scholars believe that
335 there is a notable impact of individual ecological values on employees' green behavior; these
336 discoveries point to a coordinated connection between employees' green values and
337 employees' PEP (Yu & Yu, 2017).

338 According to Norton (2016), behavioral beliefs and personal characteristics play important
339 roles in both types of P-EP. Conscientiousness is the only component of the five-factor model
340 that plays a decisive and positive role in all the research results related to success
341 (Duckworth, Weir, Tsukayama, & Kwok, 2012). Numerous studies have established that
342 success results from a person's conscientious personality (e.g., Tu, Lu, Wang, & Liu, 2020;
343 Wilmot & Ones, 2019). However, the study of the role of conscientiousness in pro-
344 environmental behaviors and performance has been very limited, and more work needs to be

345 done on this valuable construct. A meta-analysis study of personality traits and personal
346 values by Parks-Leduc, Feldman, and Bardi (2015) established that conscientious individuals
347 tend to value order, adherence to rules, and the avoidance of risks. They also tend to value
348 fitting in (conformity) and having socially recognized accomplishments (achievement). To
349 understand P-EP in depth, both personal and organizational norms (a set of rules for human
350 behavior in the organization) should be considered. It is proposed that employees must
351 interact with the organization and the green practices established there in order to agree,
352 accept, and follow the organization's green behavioral activities (Unsworth, Dmitrieva, &
353 Adriasola, 2013). Although VBN theory explains and predicts P-EP (Hwang, Kim, & Kim,
354 2020; Kim & Stepchenkova, 2020; Sharma & Gupta, 2020), to the best of our knowledge
355 there has been no research on the effect of the interaction of individual and organizational
356 characteristics, norms, and values that can further enhance pro-environmental behavior
357 among employees in the hotel industry.

358 It is apparent that the interaction impact of green HRM and conscientiousness is essential for
359 enhancing employees' green behavior. The tendency of highly conscientious individuals to
360 show self-discipline, act dutifully, and strive for achievement and success could explain their
361 deeper engagement in pro-environmental actions (Pavalache-Ilie & Cazan, 2018). Applying
362 VBN theory, this study proposes that conscientious employees will tend to feel connected to
363 nature and exhibit pro-environmental behaviors when there is green HRM in the
364 organization. Accordingly, the following hypotheses are proposed:

365 **H3a:** *The interaction impact of green HRM and conscientiousness will enhance hotel*
366 *employees' task-related P-EP.*

367 **H3b:** *The interaction impact of green HRM and conscientiousness will enhance hotel*
368 *employees' proactive P-EP.*

369 **H3c:** *The interaction impact of green HRM and conscientiousness will enhance hotel*
370 *employees' connectedness to nature.*

371

372 The study model (Figure 1) shows a structural analysis of the study variables (green HRM,
373 conscientiousness, connectedness to nature, task-related and proactive P-EP).

374

375

(Figure 1)

376 **Methodology**

377 *Research design*

378 The present research is designed based on hypo-deductive quantitative analysis (Bansal,
379 Smith, & Vaara, 2018). Thus, the research model and hypotheses were developed based on
380 theories and related studies in the literature and then evaluated using quantitative data
381 collected via a survey among hotel employees in Almaty, Kazakhstan. Finally, the reliability
382 and validity of the data were analyzed, and the hypotheses tested, using advanced statistical
383 techniques and software.

384 *Research context*

385 The study was conducted in Almaty, one of the most visited cities in the Republic of
386 Kazakhstan. Kazakhstan is an important member of the Silk Road from China to Europe
387 (Gursoy & Altinay, 2021), and Almaty, as an ancient site, was once on the great Silk Road.
388 Almaty is in southeastern Kazakhstan and is the former capital and largest city of
389 Kazakhstan. The city is developed and modern, and is a center of knowledge, culture, history,
390 industry, and economy, which significantly contributes to Kazakhstan's development
391 (Ostrovskiy, Garkavenko, & Rybina, 2021; Smykova, 2012). According to available
392 information, Kazakhstan intends to significantly reduce the risks, damage, and harmful
393 activities to the environment in the country. For example, Kazakhstan has been taking bold
394 steps in waste management to enhance the country's share of municipal solid waste recycling
395 (Amantayeva, Alkuatova, Kanafin, Tokbolat, & Shehab, 2021).

396 Almaty is the first city in central Asia to have begun to identify circular economy
397 opportunities. The city aims to achieve sustainable growth by means of new cross-sectoral
398 circular economy strategies such as shifting paradigms. The city is one of Kazakhstan's most
399 important tourist destinations, with more than 40 five- and four-star hotels and numerous

400 food and beverage services. As an integral part of the tourism industry, hospitality has made a
401 notable contribution to improving and developing domestic and foreign economic relations in
402 the country (Myrzaliyev et al., 2018). However, to the best of the authors' knowledge, the
403 environmental policies of the hotel industry in Kazakhstan have not yet been seriously
404 researched. The hospitality industry makes significant contributions to environmental
405 pollution (e.g., via effluents from energy and water consumption, production and use of
406 consumable and durable goods, toxic air pollutants and ozone-depleting substances, and solid
407 and hazardous waste creation) (Arici & Uysal, 2021; Gürlek & Koseoglu, 2021). Further
408 research is thus needed to examine the process therein and find solutions, and to identify
409 practical strategies to prevent and reduce these environmental issues to the greatest extent
410 possible. The current research is one of the first studies to examine green HRM and its
411 outcomes among hotel employees in Almaty, Kazakhstan.

412 *Sample and participants*

413 Judgment sampling was applied to identify four- and five-star hotels to increase the
414 likelihood of selecting the most appropriate sample. High-star hotels are more likely to adopt
415 progressive green HRM policies and practices in their operations due to the fact that their
416 basic structure and organizational culture make it easier for them to accept and implement
417 green planning (Pham et al., 2020; Abdou, Hassan, Dief, & Moustafa, 2020). Moreover, four-
418 and five-star hotels have shown a high commitment to protecting nature and the environment
419 in all sectors (Abdou et al., 2020). Previous studies on green HRM and environmental
420 outcomes have also collected data from similar-star hotels (Ababneh, 2021; Abdou et al.,
421 2020; Pham et al., 2019).

422 Procedural and statistical remedies were applied to reduce common method bias before and
423 during data collection and analysis, (Podsakoff, MacKenzie, Lee, & Podsakoff, 2003). First,

424 the questionnaires included instructions on how to fill out the survey, and information about
425 the voluntary nature of the survey and the confidentiality and anonymity of the responses.
426 Second, the authors ensured that the language of each item was as clear and simple as
427 possible. Third, the order of the statements was designed to reduce the probability of
428 respondents “guessing” the answer of choice (Malhotra, Kim, & Patil, 2006).

429 In 2020, a formal survey was conducted. Of 41 hotels (8 five-star and 33 four-star hotels), 15
430 agreed to cooperate with us (5 five-star and 10 four-star hotels). With the approval of the
431 respective human resource departments, sealed-envelope questionnaires were distributed
432 among hotel employees in different departments. The respondents were required to answer
433 the statements honestly and return the completed questionnaire to the designated person. Out
434 of 286 questionnaires issued, a total of 222 were returned; of these, two were removed due to
435 incomplete or missing data, and the rest were considered valid for further analysis (response
436 rate = 76.9%). The sample size corresponds to that of other studies conducted in Kazakhstan
437 (Trusheva & Syzdykbaeva, 2018; Nahipbekova & Kuralbayev, 2018; Kelesbayev,
438 Abubakirova, & Sanlier, 2018).

439 Respondents' demographic information indicates that the study sample is heterogeneous.
440 Results indicate that respondents vary in age, work experience, education, and gender.

441 The results show that out of 220 questionnaires, 36.82% (n = 81) were completed by
442 employees of five-star hotels, and the rest (63.18%, n = 139) by those of four-star hotels. Of
443 the respondents, 53.2% (n = 117) were between the ages of 18 and 27, while only 0.5% (n =
444 1) were aged 58 or above. More than half of the respondents (55.9%, n = 123) had
445 undergraduate degrees, and 23.2% (n = 51) had completed vocational education. More than
446 half of the respondents (55.9%, n = 123) were men, and the rest were women (44.1%,

447 n = 97). In terms of tenure, 33.6% (n = 74) had work tenure of between one and five years;
448 only 5.5% (n = 12) had 16 years or more of work tenure.

449 *Measurement*

450 Six items adapted from Shen and Benson (2016) and Hsiao et al. (2014) and used by Kim et
451 al. (2019) were used to evaluate green HRM. Employee task-related P-EP was tested by using
452 three items from Bissing-Olson et al. (2013), which were also used by Dumont et al. in their
453 2017 study. Employee proactive P-EP was evaluated using a further three items from the
454 work of Bissing-Olson et al. (2013), which were again used by Dumont et al. (2017).
455 Connectedness to nature was tested using six items from Gosling and Williams (2010), which
456 were also adopted by Rezapouraghdam et al. (2018). Finally, conscientiousness was tested
457 using nine items from the work of John and Srivastava (1999), which were also adopted by
458 Abbas and Raja (2019). The respondents were asked to respond to all the questions on a five-
459 point Likert scale. All the measurement instruments were created in English, translated into
460 Russian by a professional Russian–English translator, and back-translated into English to
461 check their comparability.

462 *Analysis*

463 Statistical analysis of data was performed using AMOS statistical software package.
464 Structural equation modeling was used to conduct a series confirmatory factor analysis (CFA)
465 to evaluate measurement reliability and validity and model fit based on the data, and also to
466 examine the hypothesized relationships of the constructs.

467 **Results**

468 *Data Normality*

469 In the first step, a normality test was conducted. Skewness and kurtosis were examined to
470 evaluate the data normality. As shown in Table III, the skewness and kurtosis values for each
471 construct were within the accepted range of ± 2 , and thus confirm data normality (George and
472 Mallery, 2010; Hair, Black, Babin, & Anderson, 2010).

473 *Construct Validity and Reliability of Measurement Instruments*

474 The accuracy (validity) and consistency (reliability) of the measurements were tested via
475 maximum likelihood estimation using AMOS. The factor loadings ranged from 0.633–0.732
476 for green HRM, 0.798–0.831 for task-related P-EP, 0.717–0.755 for proactive P-EP, 0.655–
477 0.809 for connectedness to nature, and 0.531–0.898 for conscientiousness. Three items
478 (CON1, CON3, and CON5) from the conscientiousness measures, one item (GHRM1) from
479 the green HRM measures, and one item (PRO1) from the proactive P-EP measures were
480 removed from subsequent analysis due to their non-significant loadings and to increase the
481 average variance extracted (AVE) value. Cronbach's alpha values were above 0.70 for all
482 four variables (green HRM = 0.832, task-related P-EP = 0.854, proactive P-EP = 0.702,
483 connectedness to nature = 0.813, and conscientiousness = 0.882), which provides evidence of
484 construct reliability.

485 Composite reliability (CR) and AVE values were used to test convergent validity (CR > 0.70;
486 AVE > 0.50; CR > AVE) (Fornell & Larcker, 1981). After that, the AVE and CR values for
487 each latent variable were greater than 0.50 and 0.70, respectively (e.g., for green HRM, CR =
488 0.881; AVE = 0.598). Maximum shared squared variance (MSV), average squared variance
489 (ASV), and the square root of the AVE were calculated to evaluate the discriminant validity

490 (MSV < AVE; ASV < AVE) (Hair et al., 2010). The MSV and ASV results for each latent
 491 variable are lower than the AVE values, and the square root of the AVE of each latent
 492 variable is greater than its correlation coefficients with other variables (e.g., for green HRM,
 493 MSV= 0.360; ASV = 0.375; $\sqrt{\text{AVE}} = 0.733$). Together, these results confirm the convergent
 494 and discriminant validity, which indicates that the common method bias is not a threat in the
 495 current study. Measurements, standardized loadings, and values for Cronbach's alpha, CR,
 496 AVE, $\sqrt{\text{AVE}}$, MSV, and ASV are provided in Table I.

497 (Table I)

498 *Goodness-of-Fit Statistics for the Research Model*

499 The factorial validity and the measurements' goodness-of-fit were also tested by conducting
 500 two series of CFAs. As shown in Table II, the five-factor model fits the data reasonably well
 501 ($\chi^2 = 270.364$, $df = 199$; $\chi^2/df = 1.359$; comparative fit index [CFI] = 0.964; incremental fit
 502 index [IFI] = 0.965; goodness of fit index [GFI] = 0.901; and root mean square residual
 503 [RMR] = 0.053).

504 (Table II)

506 *Descriptive Statistics*

507 Table III reports the means, correlations, and standard deviations among the main study
 508 constructs. Green HRM correlated significantly ($p < .001$) with task-related P-EP ($r = 0.290$),
 509 proactive P-EP ($r = 0.517$), connectedness to nature ($r = 0.323$), and conscientiousness ($r =$
 510 $.313$). Task-related P-EP correlated significantly ($p < .001$) with proactive P-EP ($r = 0.368$)
 511 and conscientiousness ($r = 0.417$), and correlated significantly ($p < .01$) with connectedness
 512 to nature ($r = 0.174$). Proactive behavior correlated significantly ($p < .001$) with

513 connectedness to nature ($r = 0.283$) and conscientiousness ($r = .286$). The result shows no
 514 significant correlation between connectedness to nature and conscientiousness ($r = 0.103$).

515 **(Table III)**

516

517 *Direct, Mediating, and Interaction Effects*

518 Table IV presents the findings for the direct effects and the two mediating effects. H1a and
 519 H1b assess the causal relationship between green HRM and task-related P-EP, and proactive
 520 P-EP, respectively. The findings demonstrate that green HRM is positively related to task-
 521 related P-EP ($\beta = 0.282$, $p < 0.001$) and proactive P-EP ($\beta = 0.459$, $p < 0.001$), which
 522 supports H1a and H1b. The results of the mediation analysis indicate that the relationship
 523 between green HRM and task-related P-EP ($\beta = 0.174$, $p < 0.01$), and green HRM and
 524 proactive P-EP ($\beta = 0.285$, $p < 0.001$), are mediated by connectedness to nature. Therefore,
 525 H2a and H2b are confirmed.

526 **(Table IV)**

527

528

529 Interaction analysis was used to test hypotheses H3a, H3b, and H3c (Table V & Figure 2).
 530 H3a proposes that conscientiousness moderates the impact of green HRM on task-related P-
 531 EP.

532 The results demonstrate that green HRM ($\beta = 0.282$, $t = 4.344$, $p < .001$) and
 533 conscientiousness ($\beta = 0.417$, $t = 6.789$, $p < .001$) impact positively on task-related P-EP. The
 534 interaction effect of green HRM and conscientiousness ($\beta = 0.402$, $t = 6.494$, $p < .001$) on
 535 task-related P-EP is significant, suggesting that conscientiousness strengthens the positive
 536 effect of green HRM on task-related P-EP.

537 H3b proposes that conscientiousness moderates the impact of green HRM on proactive P-EP.
538 The results demonstrate that green HRM ($\beta = 0.459$, $t = 7.636$, $p < .001$) and
539 conscientiousness ($\beta = 0.277$, $t = 4.272$, $p < .001$) impact positively on proactive P-EP. The
540 interaction effect of green HRM and conscientiousness ($\beta = 0.461$, $t = 7.683$, $p < .001$) on
541 proactive P-EP is significant.

542 H3c proposes that conscientiousness moderates the impact of green HRM on connectedness
543 to nature. The results demonstrate that green HRM ($\beta = 0.330$, $t = 5.168$, $p < .001$) impact
544 positively on connectedness to nature; however, the findings show a non-significant beta
545 coefficient for the impact of conscientiousness ($\beta = 0.103$, $t = 1.540$, n.s.) on connectedness
546 to nature. Although the direct effect of conscientiousness was not significant, the results show
547 a significant effect of green HRM and conscientiousness ($\beta = 0.272$, $t = 4.176$, $p < .001$) on
548 connectedness to nature.

549

550

(Table V)

551

552

553

554

(Figure 2)

555 **Conclusions**

556 *Discussion*

557 Previous research in the area of environmental behaviors has suggested that green attitudinal
558 and behavioral outcomes contribute to environmental sustainability through huge waste and
559 cost reductions that save money, time, and resources (e.g., Pham et al., 2020; Singh et al.,
560 2020). In addition, environmental behaviors contribute to dealing with environmental problems
561 and strengthening an organization's sustainable development (Pham et al., 2019). In this
562 connection, the present study tests the direct, mediating, and interaction effects of
563 organizational and personal factors to predict task-related and proactive P-EP in the context of
564 hospitality.

565 The findings support hypothesis H1a, according to which green HRM has a positive effect on
566 task-related P-EP. This result is consistent with the findings of the studies of Chaudhary
567 (2020), Lu, Liu, Chen, and Long (2019), and Dumont et al. (2017), who also found that the
568 organization's green HRM practices influence employees' task-related attitudes and
569 performance. Task-related P-EP involves behavior that is formally required by the organization
570 and is performed within the context of the employee's duties (Bissing-Olson et al., 2013). In
571 line with the arguments of Chaudhary (2020) and Cabral and Jabbour (2020), the present
572 study's findings show that by involving employees in green activities, green HRM promotes
573 environmental activities; in other words, green HRM practices increase employees' awareness
574 of the environment and create positive behavior toward the environment in their lives. These
575 findings are particularly important in the context of the hospitality industry, as they show that
576 the industry is taking an approach to protecting the environment that is collective and
577 responsible, creating awareness among hospitality employees through green HRM practices.

578 The results of this study also provide support for H1b, according to which green HRM has a
579 positive effect on proactive P-EP. This important finding is in line with the results of Saeed et
580 al.'s (2019) study, which showed that employees take the initiative and engage in proactive P-
581 EP in addition to carrying out their defined job duties under green HRM. The results also agree
582 with those of Chaudhary (2020) and Dumont et al. (2017), who found that green HRM was
583 related to extra-role workplace green behavior on the part of employees. The findings of our
584 study suggest that the hospitality industry's approach to environmental protection is proactive
585 in terms of both HRM practices and employee behaviors. The latter are not mutually exclusive,
586 and well-designed green HRM practices could lead to proactive P-EP in the hospitality
587 industry.

588 The support for H2a and H2b confirms the significant indirect relation between green HRM
589 and employees' task and proactive P-EP via a mediating role of connectedness to nature. That
590 is, employees who reported the presence of green HRM and of green practices in their
591 workplace exhibited a sense of connectedness to nature and then engaged more with P-EP in
592 their hotels. The findings of this research support environmental identity theory, which
593 proposes that if individuals gain environmental knowledge and training they will identify as
594 part of the environment and feel more connected to nature. This feeling of connectedness to
595 nature causes them to show more environmental behaviors.

596 These findings, which align with those of Rezapouraghdam et al. (2018), Restall and Conrad
597 (2015), and Barbaro and Pickett (2016), suggest that implementing green HRM practices and
598 satisfying the spiritual and intrinsic needs of employees will stimulate their sense of
599 connectedness to nature, and ultimately provides a condition that enhances their tendency to
600 exhibit different types of P-EPs. The results also show that if employees have a better
601 understanding of the environment and look at themselves as part of it, and reach a point at
602 which they can contribute to protecting it, they will take responsibility for getting involved

603 with environmental issues and activities in the workplace (Kim et al., 2019; Roscoe,
604 Subramanian, Jabbour, & Chong, 2019).

605 It can also be argued that connectedness to nature as a result of green HRM practices in the
606 workplace can lead to conducting eco-friendly tasks and behaviors using a sense of
607 connectedness to the environment and, of course, environmental protection strategies. The
608 results confirm that green HRM leads to employees' commitment to act in the best interest of
609 the natural environment and to protect it. In this respect, the greening of organizations and
610 implementation of green HRM practices appears to result, to a large extent, from the
611 aggregation of a multitude of pro-environmental behaviors in the workplace, such as task-
612 related and proactive P-EP, via creating a sense of affiliation with nature (Barbaro and Pickett,
613 2016; Boiral, Paillé, & Raineri, 2015; Restall & Conrad, 2015; Rezapouraghdam et al., 2018).
614 Moreover, it could be argued that the nature-loving culture in Kazakhstan and the desire to
615 protect the environment and live in tandem with nature (Seilov, 2015) explains the mediating
616 effect of connectedness to nature in the relationship between green HRM and P-EB.

617 Furthermore, the interaction effect of green HRM and conscientiousness strengthens the
618 positive impact on task-related and proactive P-EP; thus, hypotheses H3a and H3b are
619 supported. Previous research (Obeid et al., 2017; Schmidt & Ryan, 1993; Terrier et al., 2016;
620 Wilmot & Ones, 2019) has identified conscientiousness as the most reliable predictor in all
621 occupations among the five personality traits that influence employees' job performance. The
622 findings of our study are in line with the suggestion of previous research that conscientious
623 employees possess all the qualities necessary to contribute to the organization's environmental
624 goals, and that employees with the personality quality of conscientiousness are more disposed
625 to contribute to these goals (Ababneh, 2021). In addition, consistent with the VPN theory that
626 states employees are more likely to engage in certain behavior when they believe that their
627 organization acknowledges and values those actions; the results show that conscientious

628 employees engage in green behavior when they perceived that their organization and
629 colleagues considered and valued environmental issues. More specifically, if hotel
630 organizations introduce environmentally friendly HRM practices, they can expect more
631 committed environmentally friendly behavior (both task-related and proactive P-EP) from
632 conscientious employees than they can expect from less conscientious employees.

633 The results partially supported H3c, which proposes that the interaction impact of green HRM
634 and conscientiousness will enhance hotel employees' connectedness to nature. However, the
635 results show a non-significant correlation between conscientiousness and connectedness to
636 nature, while the interaction impact of these two variables significantly and positively impact
637 connectedness to nature. It can be argued that conscientiousness in work alone does not drive
638 feelings of connectedness to nature. Conscientious employees may exhibit environmentally
639 friendly behaviors based on their defined tasks; however, as the current study results show,
640 these same conscientious employees, if the organization trains them in environmental
641 management and protection, may become environmentally friendly and feel more connected to
642 nature.

643 *Theoretical Contributions*

644 This study is the first to examine the mediating and interaction mechanisms of green HRM
645 practices, connectedness to nature, and conscientiousness on employees' P-EP in the context of
646 hospitality in Kazakhstan (Almaty), Central Asia. The proposed model and the results provide
647 a comprehensive overview of previous relevant findings and add to the current state of
648 knowledge of green HRM, personal traits, P-EP, and the hospitality industry in three main
649 ways.

650 First, the application of social exchange theory provides insight into the direct effects of green
651 HRM on task-related and proactive P-EP in the hospitality industry. Previous research (e.g.,

652 Peng et al., 2020; Pham et al., 2020; Yong, 2020) studied either the impact of traditional HRM
653 practices on P-EP or the impact of green HRM practices on general employee behavior. It
654 neglected the important linkage between green HRM practices and task-related and proactive
655 P-EP in the hospitality industry. Our study is one of the first to demonstrate how green HRM
656 leads to both types of employee green behaviors in the workplace.

657 The empirical results show that connectedness to nature has a fully mediating effect in the
658 relationship between green HRM and P-EB. These findings may answer the question regarding
659 the conditions under which employees with green training show task and proactive P-EP.
660 Second, although green HRM has been shown to affect positive attitudinal, behavioral, and
661 performance outcomes, to the best of our knowledge there has not been a single experimental
662 study that has considered the intermediating process of connectedness to nature in the above
663 relationships (Barbaro and Pickett 2016; Rezapouraghdam et al. 2018). In addition, the present
664 study is one of the first to use environmental identity theory to investigate and show that green
665 HRM, through stimulating employees' connectedness to nature, impacts their P-EP.

666 Third, this study uses VBN theory to make a distinct contribution to the existing body of
667 knowledge, demonstrating the moderating role of conscientiousness in the relationship between
668 green HRM and employees' green performance. Previous research (e.g., Hassan et al., 2016;
669 Tu et al., 2020; Zhang et al., 2020) acknowledged conscientiousness as one of the antecedents
670 of job and organizational performance. However, as far as we know, no studies have gone
671 further to understand the role played by conscientiousness in conjunction with green HRM in
672 task-related and proactive P-EP in general and in the hospitality industry in particular
673 (Ababneh, 2021). Our study demonstrates that conscientiousness in the *presence* of green
674 HRM practices strengthens the green behaviors of employees in the workplace.

675

676 ***Practical Contributions***

677 The findings of this study confirm the need to embed a green philosophy and environmentally
678 friendly practices in the hospitality industry. The results demonstrate a strong need for the
679 introduction and implementation of green HRM practices that can help shape employee P-EP.
680 The introduction of environmentally friendly practices in hotels will contribute to the
681 establishment of environmental behavior among personnel and will facilitate the smooth
682 implementation of employees' green duties and tasks. A green system can be established at
683 different stages and levels in hospitality organizations by embedding green philosophy within
684 the key HRM practices of selection and recruitment, training, and performance appraisal and
685 reward.

686 Hospitality organizations can adopt green selection methods as a first step toward
687 implementing strategic green HRM and selecting environmentally friendly employees. It is
688 important to assess candidates' environmental concerns by asking environment-related
689 questions during selection and recruitment interviews. Eco-friendly training and development
690 as part of green HRM are essential to inform employees about the importance of environmental
691 issues and encourage them to carry out their routine tasks in an environmentally friendly
692 manner. In addition, giving employees autonomy and the chance to be involved in
693 environmental decision-making may promote their proactive P-EP. Green performance
694 appraisal (GPA) may also encourage employees to show green behaviors. Hospitality
695 organizations could set "green goals" for each department, each team, and each employee and
696 develop green performance indicators along with green reward management in which
697 employees are rewarded for their green performance.

698 The findings of this study also indicate that organizations should consider environmental
699 programs from a broader perspective. In addition to the green HRM package, individuals'

700 talents and characteristics are crucial for employee involvement in the organization's
701 environmental initiatives. In particular, this study provides evidence that recruiting staff with
702 work conscientiousness reinforces the direct impact of green HRM interventions on
703 environmental action. Managers need to know that in order to implement and achieve green
704 goals, they need employees with rich personal resources (e.g., conscientiousness) who take a
705 positive attitude toward the organization's goals and show a high level of interaction when
706 performing both task-related and proactive P-EP.

707 *Limitations and Future Research*

708 This study has some limitations that should be noted as opportunities for further research. First,
709 it examines green HRM as a general environmental practice that leads to environmental
710 performance. It is recommended that future researchers focus on staff recruitment and
711 selection, as well as green training and development methods, in order to study the issue more
712 deeply and examine the effect of specific actions on green performance. Second, future studies
713 could usefully focus on other possible green HRM outcomes, including green consumer
714 behavior, green innovation, customer satisfaction, organizational citizenship behavior, and
715 environmental sustainability. Third, the current study has examined P-EP as a consequence of
716 green HRM; however, this research is limited by the division of P-EP across departments.
717 Therefore, in order to measure employees' green behavior in hotels and achieve more
718 comprehensive results, it is recommended that each hotel be divided by department, such as
719 front office, human resources, and housekeeping. Fourth, in this study conscientiousness served
720 as a moderator between green HRM and P-EP. A valuable extension would be to include other
721 personal and organizational factors as moderators, such as environmental self-efficacy,
722 intrinsic motivation, organizational support, and supervisors' personality traits. Fifth, the
723 process of data collection for this study was carried out in a single period of time; future studies

724 should consider applying a time lag. Sixth, the current study was conducted in Central Asia, a
725 destination that may not be well-known to many readers/tourism academics. In addition, the
726 focus of this study was not on COVID-19, this virus has forced humanity to question its
727 relationship with the environment and appreciate the importance of health and environmental
728 protection for the long-term survival of humankind (Gursoy, Can, Williams, & Ekinçi, 2021).
729 Therefore, more studies in this field on similar statistical populations are needed to better
730 generalize the results. The effects of local culture and of COVID-19 may significantly impact
731 green behavior among employees; this represents an avenue for future research. Finally, since
732 the research method of this article is quantitative and the data are numerical, it is suggested that
733 future studies adopt a qualitative or mixed methods design, using interviews or other data
734 collection methods to obtain more in-depth information.

735

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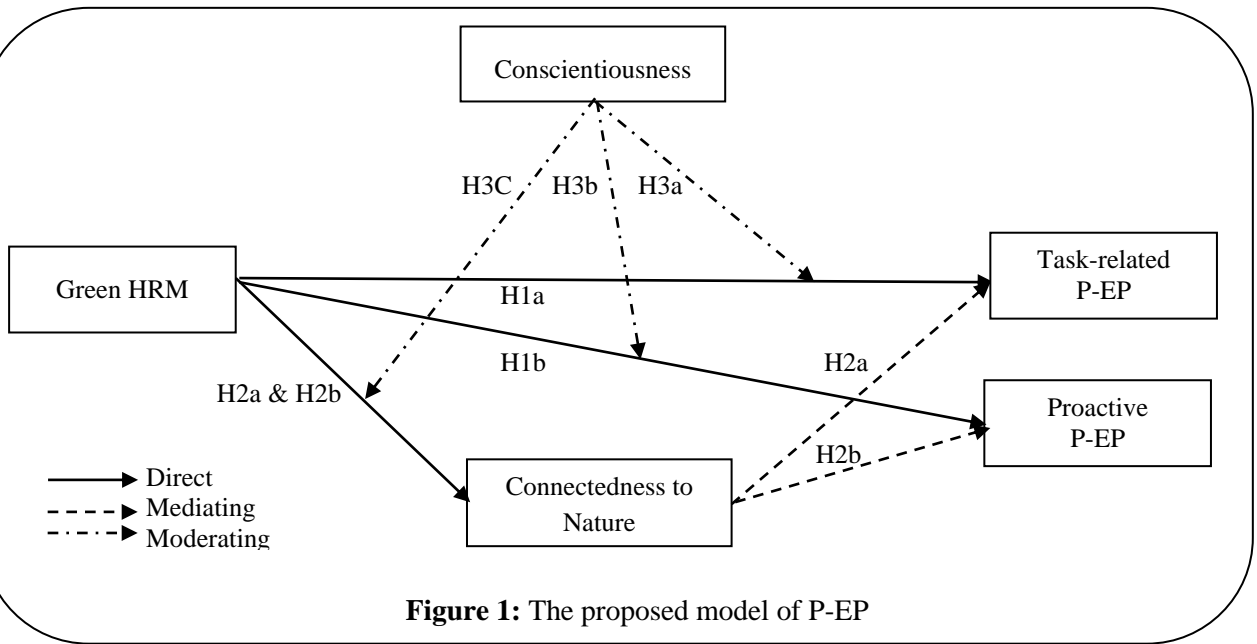


Figure 1: The proposed model of P-EP

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1046 Table I Results of construct validity and reliability

	Items	Λ	Alpha	CR*	AVE**	$\sqrt{\text{AVE}}$	MSV	ASV
	Green Human Resource Management		0.832	0.881	0.598	0.733	0.360	0.375
GHRM1	Adequate trainings to promote environmental management	-						
GHRM2	Considering how well an employee is doing at being eco-friendly	0.721						
GHRM3	Relating employee's eco-friendly behavior to rewards and compensation	0.633						
GHRM4	considering personal identity-environmental management's fit for recruitment & selection	0.733						
GHRM5	Fully understanding the extent of the organization's environmental policies	0.711						
GHRM6	Encouraging employees to provide suggestions on environmental improvement	0.732						
	Task- Related P-EP		0.854	0.911	0.773	0.879	0.212	0.268
TR1	Adequately completed assigned duties in environmentally friendly ways	0.831						
TR2	Fulfilled responsibilities specified in my job description in environmentally friendly ways	0.809						
TR3	Performing tasks that are expected of me in environmentally friendly ways	0.798						
	Proactive P-EP		0.702	0.870	0.770	0.878	0.360	0.384
PRO1	Having a chance to get actively involved in environmental protection	0.755						
PRO2	Taking initiatives to act in environmentally friendly ways	0.717						
PRO3	Doing more for the environment at work than I was expected to	-						
	Connectedness to Nature		0.883	0.910	0.628	0.793	0.152	0.174
CNT1	I often feel that I am a part of nature	0.750						
CNT2	I often feel close to the natural world around me	0.717						
CNT3	I never feel a personal bond with things in my natural surroundings like trees, wildlife, or the view on the horizon	0.772						
CNT4	I often feel disconnected from nature	0.655						
CNT5	My own welfare is linked to the welfare of the natural world	0.809						
CNT6	I recognize and appreciate the intelligence of other living things	0.770						
	Conscientiousness		0.815	0.866	0.524	0.724	0.212	0.227
CON1	Seeing myself as a person who does a thorough job	-						
CON2	Can be somewhat careless	0.553						
CON3	A reliable worker	-						
CON4	Tending to be disorganized	0.576						
CON5	Seeing myself as a lazy person	-						
CON6	Persevering until finishing the task	0.531						
CON7	Doing things efficiently	0.755						
CON8	Seeing myself as a person who follows the plans	0.639						
CON9	Easily distracted	0.898						

Note: All items are measured by a on a five point Likert scale., * Composite reliability, ** Average Variance

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1050 Table II Factorial validity results

Models	Descriptions	χ^2	<i>df</i>	χ^2/df	CFI	GFI	IFI	RMR
Five factor Model	F1: GHRM; F2: TRP-EP F3: PP-EP; F4: CNT; F5: CONS	270.364	199	1.359	0.964	0.901	0.965	0.053
Four factor Model	F1: GHRM; F2: TRP-EP & PP-EP; F3: CNT; F4: CONS	368.182	203	3.393	0.917	0.867	0.918	0.083

1051 Note: F = Factor, GHRM = Green HRM; TRP-EP = Task-related P-EP; PP-EP; Proactive P-EP; CNT= Connectedness to Nature; CONS = Conscientiousness

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1056 Table III Descriptive Statistics and Correlations

Variables	Mean	Standard Deviation	Skewness	Kurtosis	1	2	3	4	5
1- Green HRM	3.215	0.772	<u>-0.484</u>	<u>0.023</u>	1.000				
2-Task- Related P-EP	3.371	0.876	<u>-0.445</u>	<u>0.085</u>	0.282*	1.000			
3- Proactive P-EP	3.148	0.937	<u>-0.332</u>	<u>-0.178</u>	0.459*	0.315*	1.000		
4- Connectedness to Nature	3.375	0.745	<u>0.143</u>	<u>-0.578</u>	0.330*	0.174*	0.285*	1.000	
5- Conscientiousness	3.868	0.710	<u>-0.916</u>	<u>1.152</u>	0.324*	0.417*	0.277*	0.103	1.000

1057 Note : *p<.001 (2-tailed test).

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1069 **Table IV** Direct and Mediating Effects

		<i>Dependent Variable</i>					
		Task-Related P-EP		Proactive P-EP		Connectedness to Nature	
<i>Variables</i>		$\beta(p)$	<i>t</i>	$\beta(p)$	<i>t</i>	$\beta(p)$	<i>t</i>
<i>Direct effect</i>							
<i>Independent</i>							
H1a&H1b	Green HRM	0.282(.00)	4.4344	0.459(.00)	7.636	0.330(.00)	5.168
<i>Mediating Effect</i>							
<i>Mediator</i>							
H2a&H2b	Connectedness to Nature	0.174(.01)	2.617	0.285(.00)	4.396		

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1074 **Table V** Interaction effect

		<i>Dependent variable</i>					
		Task-related P-EP		Proactive P-EP		Connectedness to Nature	
<i>Variables</i>		$\beta(p)$	<i>t</i>	<i>t</i>	$\beta(p)$	<i>t</i>	
<i>Independent: GHRM</i>		0.282(.00)	4.344	0.459(.00)	7.636	0.330(.00)	5.168
<i>Moderator: CONS</i>		0.417(.00)	6.789	0.277(.00)	4.272	0.103(.13)	1.540
<i>Interaction effect: GHRM×CONS</i>		0.402(.00)	6.494	0.461(.00)	7.683	0.272(.00)	4.176

1075 *Note:* GHRM = Green HRM; CONS = Conscientiousness

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Summary of Hypotheses

- H1a: Green HRM → Task-related P-EP
- H1b: Green HRM → Proactive P-EP
- H2a: Green HRM → Connectedness to Nature → Task-related P-EP
- H2b: Green HRM → Connectedness to Nature → Proactive P-EP
- H3a: Green HRM × Conscientiousness → Task-related P-EP
- H3b: Green HRM × Conscientiousness → Proactive P-EP
- H3c: Green HRM × Conscientiousness → Connectedness to Nature

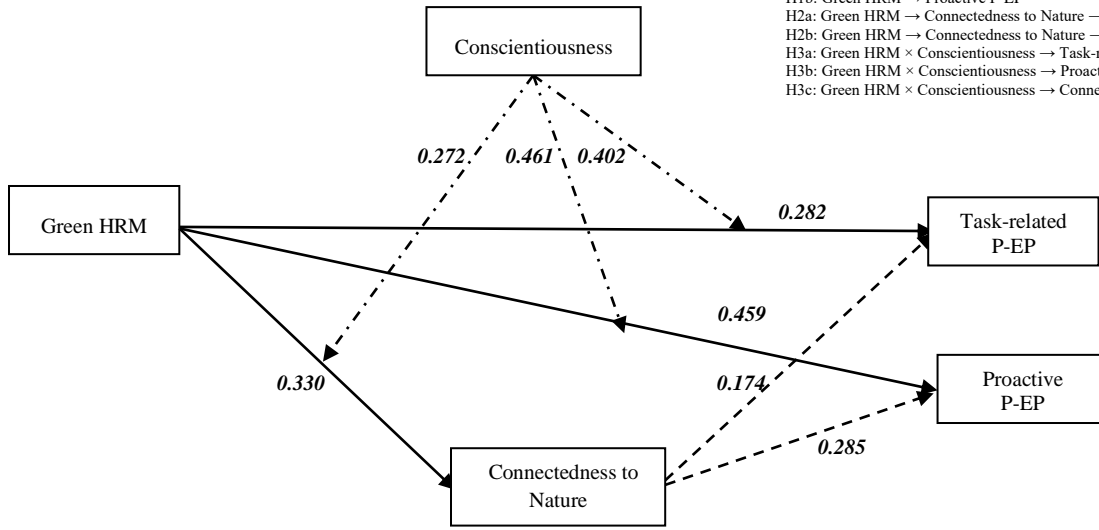


Figure 2: Results of path analysis of mediating and interaction model of P-EP