

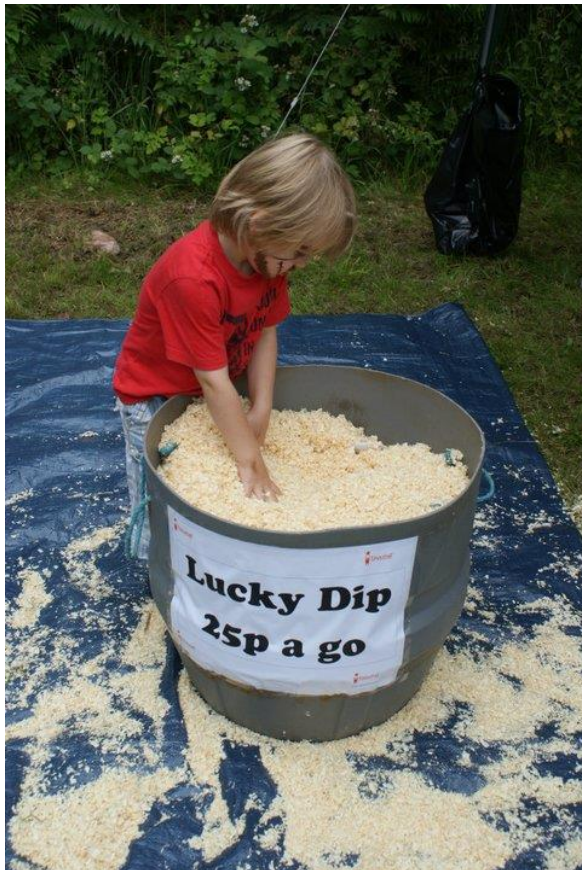
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Commissioning skills and competencies

How did you become involved in 'commissioning'?



Commissioning – a leadership task



- Working with partners to integrate services around the end user
- Moving from command and control to influencing and facilitation
- Communicating the local vision
- Cascading an understanding of the market across all partners, including local communities
- Securing effective engagement of people who use services
- Leading entrepreneurial thinking and service transformation

Role of commissioners

Commissioners play at least three roles:

- Advocate for the patient or service user
- Advocate for communities
- Guardian of taxpayers' money

Taken together they create dilemmas and trade offs – the essence of the role of commissioning.

Commissioning for quality improvement – The Health Foundation



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Exercise

- Consider your role in the commissioning cycle?
- Where are there strengths and weaknesses (skills) in your organisation?
- What specifically and practically can/will you do to begin to address these?
- Where are there opportunities to collaborate?

National Occupational Standards for Commissioning in the Public Sector

1. Engaging with individuals and stakeholders
2. Governance and management
3. Project management
4. Knowledge and skills training
5. Establish outcomes and priorities
6. Develop options
7. Strategy and policy
8. Work in partnership
9. Develop the market
10. Service procurement and contracting
11. Manage and monitor contracts
12. Review and evaluate commissioning activity

Further resources

- National Occupational Standards: [Commissioning, Procurement and Contracting for Care Services](#)
- Commissioning Support Programme: [Good Commissioning Principles and Practice \(Section C: Commissioning Capacity and Competencies\)](#)
- [The Leadership Qualities Framework for Adult Social Care](#)
- [The Healthcare Leadership Model](#)

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